

# Invitation for Expression of Interest/Applications for CODO (Company Owned Dealer Operated) CNG Station

## GENERAL TERMS AND CONDITIONS

### ELIGIBILITY CRITERIA FOR DEALERSHIP

#### A. FOR INDIVIDUALS

- (I) NATIONALITY: Should be an Indian national.
- (II) AGE: As on the Date of application (in completed years) not less than 21 years.
- (III) FINANCIAL STRENGTH: should have sufficient financial strength.
  - a. Minimum Rupees three crores (Bank Solvency Certificate, Income Tax Return of Last Three Years and
  - b. Statement of Movable and Immovable Properties with valuation report as a proof are required

#### B. FOR OTHERS

- (I) PARTNERSHIPS: In Case of Partnerships, All Partners jointly/severely should fulfil above relevant Eligibility Criteria for individual.
- (II) REGISTERED CO-OP. /CONSUMER SOCIETIES: In Case of Registered Co-Operatives/ Consumer Societies, the society should fulfil above relevant Eligibility Criteria for individual.
- (III) IN CASE COMPANIES/ INCOPORATED BODY UNDER ANY STATUE, the COMPANIES/INCOPORATED BODIES UNDER ANY STATUE should fulfil above relevant Eligibility Criteria for individual.

### **LAND CRITERIA:**

1. Land must be situated on road front and suitable for setting up fuel station, this shall be subject to technical approval of the Company.
2. the applicant/owner must hold valid and clear marketable title of land and in evident possession without any adverse impact
3. Land shall be clear of any and all encumbrances, charge or loan which may adversely impact the holding or long-term leasing of land
4. Land for lease shall be offered on long term for a minimum period of 30 years to the company
5. Land shall be in strict compliance of necessary statutory guidelines/permissions and approval suitable for commercial use including but not limited to NHAI/PWD, Town & Country Planning, Zoning and Forest etc.
6. Applicant shall independently arrange for all statutory clearances such as The District Magistrate Approvals/NOC, Non-Agricultural conversion, NHAI, PWD, Forest etc.
7. All such land parcel shall be subject to approvals and clearances by the Company.

### **Technical Check for Land:**

1. Frontage of plot of land should be abutting the national highway/state highway/main road.
2. Minimum plot size should be 2500 sq. mtrs. With a minimum frontage of 50 mtrs. and minimum depth of 50 mtrs.
3. The plot size indicated above shall be measured after leaving applicable ROW as per norms of NHAI/PWD/CPWD/State Highway Deptt. / Local Authorities etc. However, the area falling within the ROW limits shall also be included in the lease/outright purchase in addition to the plot size indicated above.
4. In case of land situated on national highway, the applicant will ensure that the land offered meets the NHAI guidelines contained in Govt. of India, Ministry of Road, Transport & Highways No. RW/NH-33023/19/99-DO-III dt.25.09.2003/17.10.2003 and further amendments if any. The offered land should also meet norms of statutory bodies like forest, explosive etc. and the land should be convertible for commercial and CNG Station use.
5. Applicant shall arrange all statutory clearances such as NOC from The District Magistrate, NHAI/PWD, Forest, Non-Agriculture conversion for setting up CNG station, non-encumbrance etc. and No Objection certificate from co-owners, if any. No Objection certificate from the landowner for making application for CNG Dealership & setting up CNG Station on the Land in case of lease land.
6. Applicants offering agricultural land shall convert the same to non-agricultural purposed more particularly for the use of CNG stations or other allied purposes at their own expense and cost. The land must be suitable for development for CNG station and other commercial activities and impact charges, if any, need to be paid to the local development authorities right now or in future also, the same shall be paid by the landowner/applicant & the same shall never be recoverable from the company.

### **Operating Model Option-1 : Scope of Work\***

#### **Scope of the Company:**

- Civil Work: Drawing, design, and technical detail
- Equipment- CNG Compressor, Dispenser, Cascade & CNG Automation
- Electrical: In reference to Equipment to be supplied & installed and maintained by the Company
- Mechanical Work: In reference to Equipment to be supplied & installed, commissioned and maintained by the Company
- Signages: Canopy, Monolith, High Mast, Safety & necessary Signages, Dispenser Branding, FSM Uniform, Hoarding Flex
- Dealership Commission: Commission for providing the dealership services shall be paid by the Company to the Dealer.

#### **Scope of Dealer:**

Complete Civil Work: Land Development, Compound Wall, Commercial Building, Driveway, Foundations, Tube Trench & Cover

- Electrical: Power Connection, Solar, DG/GG set, Yard Light, Electrical and cable work for : Yard Light, Building
- Mechanical: Hoarding Structure and installation as per THINK Gas approved design
- Station & Forecourt management: Cost of Manpower to borne by Dealer

\*Note: A Detailed Agreement will be signed after selection and appointment of the Dealer based on above model

**Application Fee:** Non-refundable Rs. 5,00,000/- in the form of Bank Demand Draft in favour of respective “THINK Gas Entity” should be submitted along with the application form.

### **Operating Model Option-2 : Scope of Work\***

- Dealer should have sufficient financial resources to invest in the construction, development, operations, and maintenance of the CNG Station along with THINK Gas
- Dealer shall do Land Development, obtaining statutory approvals including NOC from The District Magistrate, NHA/PWD, Forest etc.
- Electrical Connection up to meter and Water connection
- Station & Forecourt management: Cost of Manpower to borne by Dealer

\*Note: A Detailed Agreement will be signed after selection and appointment of the Dealer based on above model

**Application Fee:** Non-refundable Rs. 5,00,000/- in the form of Bank Demand Draft in favour of respective “THINK Gas Entity” should be submitted along with the application form.

### **Selection Process:**

- All applications shall be scrutinized for the completeness, sufficiency, and adequacy of the documents. Incomplete forms and not accompanied with the required attachments, fees and detail are liable to be rejected.
- THINK Gas representatives may visit to the site to evaluate the accessibility, power availability, feasibility as per statutory guidelines. Based on site survey the site/ plots shall be shortlisted for further consideration
- Due- diligence of shortlisted sites/ location/plots shall be carried out for ownership, title clearance, etc.
- Selected applicant shall have to deposit and interest free non-refundable application fee as per the Company’s guidelines before issuance of LOI.
- The company reserves the right to appoint any number of Dealer’s and install additional CNG Stations anywhere in the same geographical area and no consent shall be required from the existing/ selected dealer.

### **Documents Required along with application Form:**

As listed in EOI Form available on website ([www.think-gas.com/dealership](http://www.think-gas.com/dealership))

### **Disclaimer:**

The Company at any time during or at the completion of process may withdraw/hold, suspend, reject any such proposals without assigning any reason at its sole discretion.

Any misrepresentation, fraudulent or false information intended to deceive the Company shall be subject to suitable penal action.